DELTA INVESTMENT MANAGEMENT

Delta Investment Management is a registered investment advisory firm. Delta welcomes discussions with individuals seeking investment advice and advisors seeking a new turnkey asset management solution. Delta manages portfolios at TD Ameritrade and Schwab. Please contact Delta at info@deltaim.com or 415-249-6337 to learn more.

December 29, 2023

2023 - The Year of AI and the Magnificent Seven...and the Rebound

Please note that there is still a trading day in 2023, so returns listed below are not final year end numbers. We use the S&P 500 ETF (SPY which includes dividends) as a benchmark for the stock market. For the bond market, we use the iShares Core US Aggregate Bond ETF, ticker AGG..

The stock market had a strong recovery in 2023 (+24.6%) after declining (-18.2%) in 2022. Including dividends, the S&P 500 is now +3.5% over the past two years.

These returns are due mainly to the performance of a very small group of tech stocks known as the Magnificent Seven: Apple (AAPL), Alphabet/Google(GOOG), Amazon (AMZN), Meta Platforms (META, formerly Facebook/FB), Microsoft (MSFT), Nvidia (NVDA) and Tesla (TSLA). This group contributed roughly 60% to the S&P 500's gains in 2023.

The bond market also bounced this year +6% after its worst year ever (-13%) and its first back-to-back negative years (2021-22). 2023 was headed for the third record negative year through October but rallied into positive territory with the 10-year treasury falling from 4.99% to 3.89%.

	<u>2023</u>	<u>2022</u>	2 Year Return
S&P 500	24.6%	-19.4%	0.4%
SPY	26.5%	-18.2%	3.5%
Dow Jones	13.8%	-8.8%	3.8%
DIA	16.1%	-7.0%	7.9%
NASDAQ	44.2%	-33.1%	-3.5%

Returns Over Past 2 Years

Looking at the individual stocks in the S&P 500, 10 companies had gains in excess of 100%. Most of these stocks were clobbered in 2022, and a handful have not only recouped their 2022 losses but surged ahead: PHM, RCL, NVDA, PANW, and AVGO.

<u>Symbol</u>	<u>2023</u>	<u>2022</u>	<u>2 Year Return</u>
NVDA	239.0%	-50.3%	68.6%
META	197.8%	-64.2%	6.5%
RCL	162.9%	-35.7%	69.0%
CCL	131.6%	-59.9%	-7.2%
AMD	129.7%	-55.0%	3.4%
PHM	129.4%	-19.2%	85.3%
PANW	111.8%	-24.8%	59.3%
TSLA	105.5%	-65.0%	-28.1%
AVGO	105.3%	-13.3%	78.1%
CRM	100.3%	-47.8%	4.5%

Top Performing Stocks in S&P 500

Putle Homes (PHM) was the biggest winner among this group (above) over the past two years but +85.3% does make the 2 Year Top Ten (it came in at #14) where FICO takes the cake at +169% and Marathon Petroleum (MPC) +141% at #2:

Top Performing Stocks in S&P 500

<u>Symbol</u>	2023	2022	2 Year Return
FICO	95.4%	38.0%	169.6%
MPC	29.2%	86.6%	141.0%
LLY	60.3%	34.3%	115.3%
OXY	-3.7%	119.1%	111.1%
CAH	32.8%	54.1%	104.6%
HES	3.3%	94.0%	100.5%
FSLR	15.6%	71.9%	98.7%
PSX	32.8%	49.6%	98.6%
STLD	23.8%	60.1%	98.2%
PWR	52.1%	24.6%	89.6%

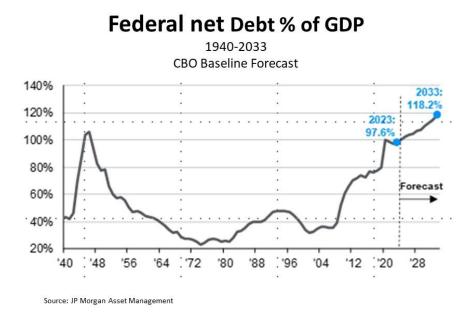
2022-2023

The biggest losers in 2023 were: SEDG, ENPH, FMC, MRNA, DG, PFE, EL, PAYC, ETSY, and AES (range: -30% to -65%).

The End of The Easy Money Era

The easy money era that prevailed from 2009-2021 is over. Some argue we will not see a prolonged zero interest rate policy (ZIRP) nor the sustained use of quantitative easing (QE) as monetary policy tools during the next recession. The Fed has hiked the

Fed Funds rate to 5.25% - 5.50% from 0% - 0.25% over the past two years. This is the fastest pace ever. The Fed is reducing its balance sheet and the money supply is pulling back and likely to be on trend by end of 2024. The elephant in the room is the national debt pushing \$34 trillion and over 100% of GDP.



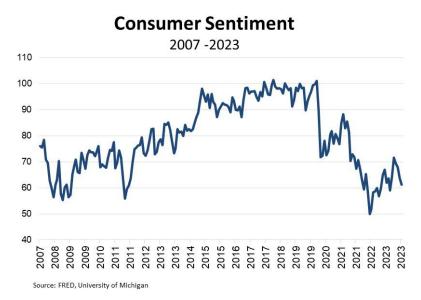
Low Consumer Confidence and Sentiment

Despite the bounce in stocks, higher net worth, and low unemployment, consumer confidence and sentiment are low. Confidence is off the lows but remains significantly below pre-pandemic highs. Factors include persistently high inflation, negative real rates, wavering trust in institutions, record-level debt, and geopolitical conflicts.



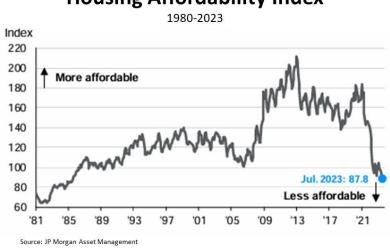
Source: The Conference Board

A chart of University of Michigan Consumer Sentiment over the past 15 years is also weak, actually weaker.



Buying into the American Dream

With interest rates higher and home prices higher, the cost of owning a home has effectively doubled. Housing affordability is at the lowest level in four decades:



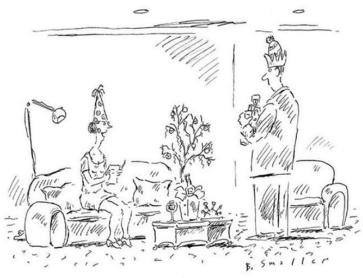
So, while we welcome the rebound in stocks, the bounce in bonds with yields falling and inflation continually falling back closer to the Fed target, there is more work to be done. Short term, stocks are overbought. We look to add exposure on weakness.

If you have specific questions or if there's anything specific you'd like to discuss further, feel free to let us know!

Housing Affordability Index

As we wrap up the year, we send you our best wishes for a happy, healthy, prosperous, and fun 2024.

From ours to yours. Cheers!



"Tve finished my New Year's resolutions, and now I'm going to get a running start on yours."

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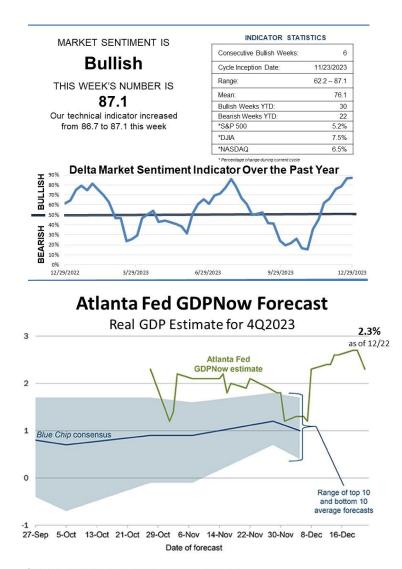
Who we are:

- An SEC Registered Investment Advisor
- We manage accounts for individuals with the assets held at Charles Schwab in the client's name.
- We are a fiduciary -- Delta does not receive commissions from any source.
- We are wealth managers.
- We have decades of experience in mitigating portfolio downside risk.
- We are an independent, high-service organization.
- We offer top-notch tax loss harvesting investment programs.
- We can help recommend a CPA tax planning and preparation service.

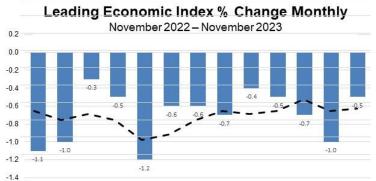
Let Us Help You Position Your Portfolio – Give Us a Call Today

We have unique and sophisticated investment methods that seek to capture the stock market's gains while minimizing drawdowns in bear markets. If you would like to learn more about how we manage money, we invite you to give us a call at **(415) 249-6337**, visit <u>www.deltaim.com</u> or email us at <u>info@deltaim.com</u>.

Delta Stock Market Dashboard



Sources: Blue Chip Economic Indicators and Blue Chip Financial Forecasts



2022-112022-122023-012023-022023-032023-042023-052023-062023-072023-082023-092023-102023-11

Source: The Conference Board - last update 12/21/2023

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